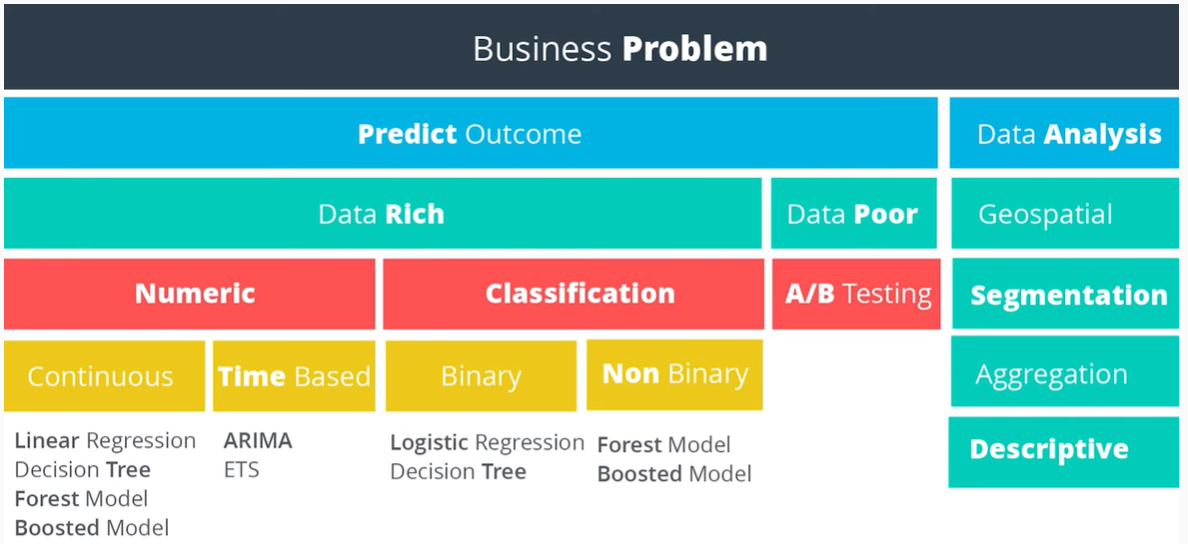
**FORECASTING**

**Attributes of a Time Series**

It's over a continuous time interval

There are sequential measurements across that interval

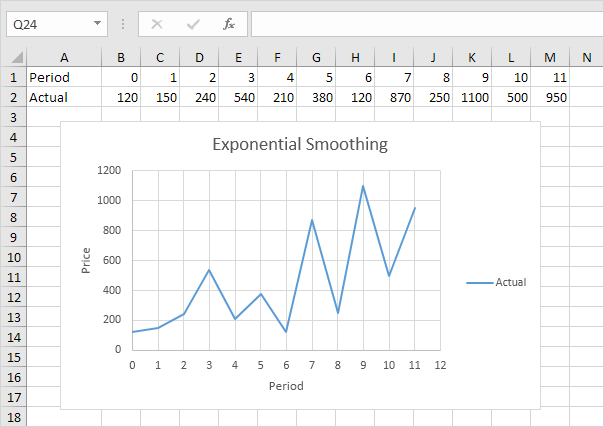
There is equal spacing between every two consecutive measurements

Each time unit within the time interval has at most one data point

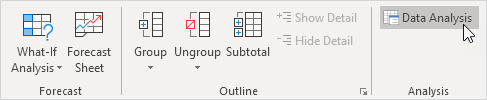
# **Exponential Smoothing**

This example teaches you how to apply **exponential smoothing** to a time series in **Excel**. Exponential smoothing is used to smooth out irregularities (peaks and valleys) to easily recognize trends.

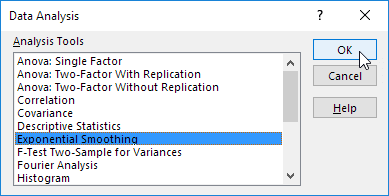
1. First, let's take a look at our time series.



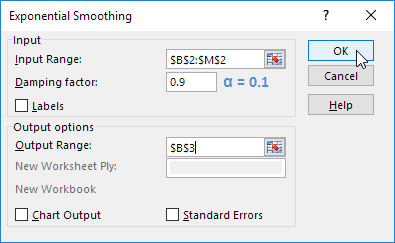
1. On the Data tab, in the Analysis group, click Data Analysis.



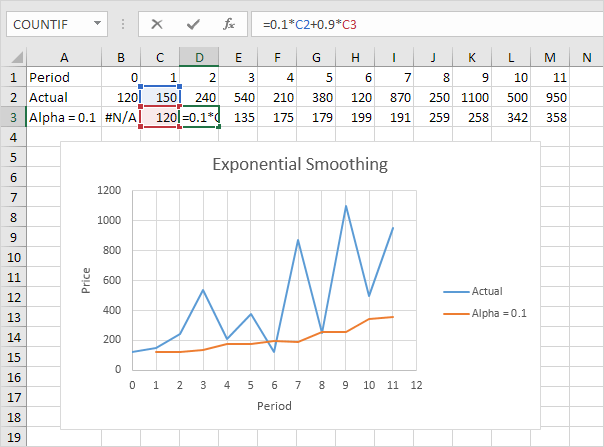
1. Select Exponential Smoothing and click OK.



1. Click in the Input Range box and select the range B2:M2.
2. Click in the Damping factor box and type 0.9. Literature often talks about the smoothing constant α (alpha). The value (1- α) is called the damping factor.
3. Click in the Output Range box and select cell B3.
4. Click OK.



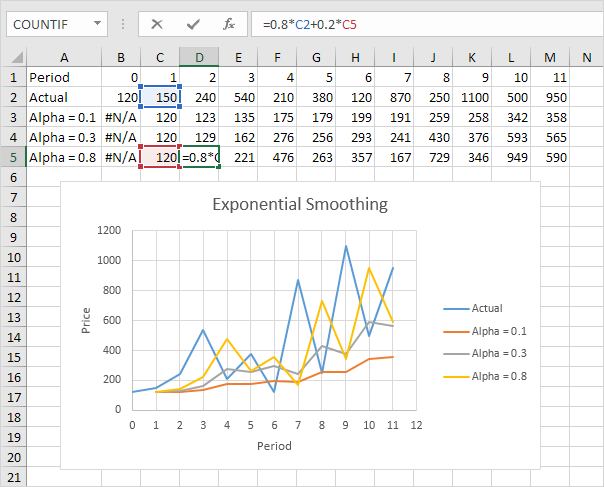
1. Plot a graph of these values.



**Explanation:** because we set alpha to 0.1, the previous data point is given a relatively small weight while the previous smoothed value is given a large weight (i.e. 0.9). As a result, peaks and valleys are smoothed out.

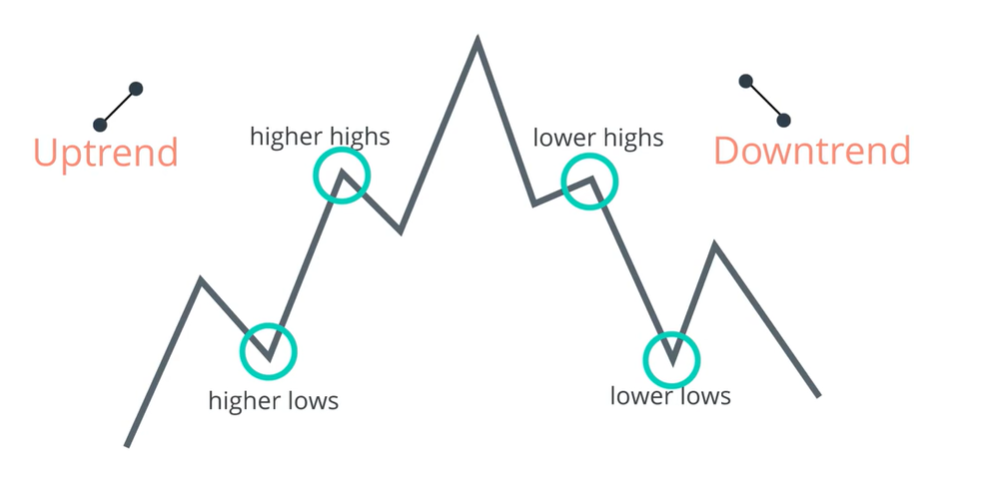
The graph shows an increasing trend. Excel cannot calculate the smoothed value for the first data point because there is no previous data point. The smoothed value for the second data point equals the previous data point.

1. Repeat steps 2 to 8 for alpha = 0.3 and alpha = 0.8.



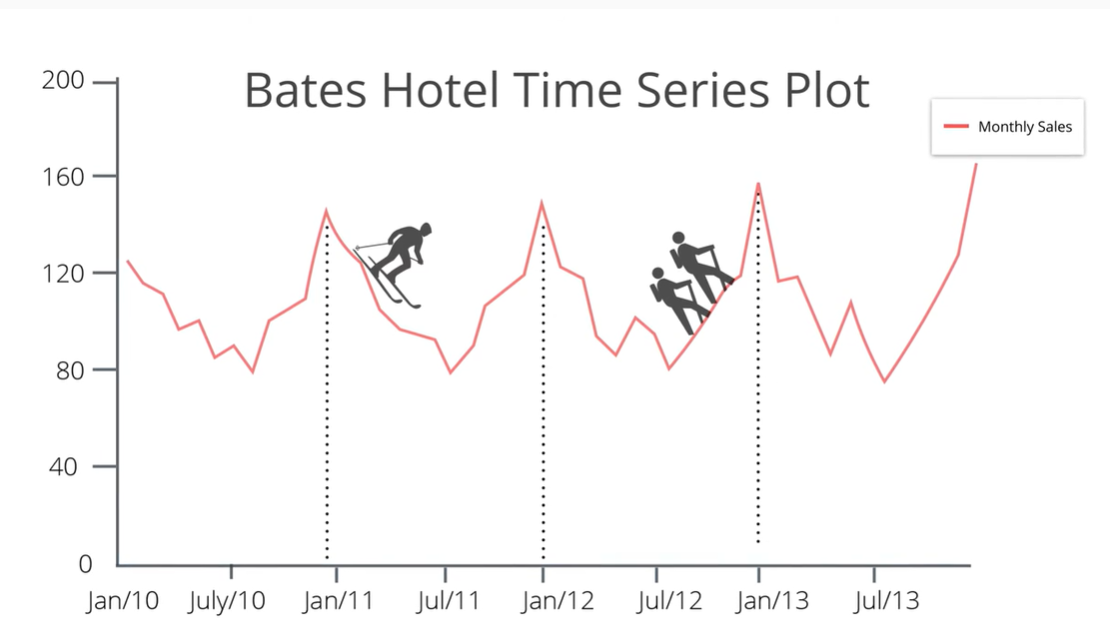
**Conclusion:** The smaller alpha (larger the damping factor), the more the peaks and valleys are smoothed out. The larger alpha (smaller the damping factor), the closer the smoothed values are to the actual data points.

**TRENDS**



**SEASONALITY**

When it is possible to notice a **pattern** at a specific time of year. For example, bookings in the summer and winter periods.



**ETS (Exponential Smoothing) MODELS**

ETS = Time Series (Error Trend Seasonality)